

Food and Drug Administration College Park, Maryland 20740

OCT 6 2005

CERTIFIED MAIL RETURN RECEIPT REQUESTED

Glenn Nussdorf QK Healthcare, Inc. 2060 Ninth Avenue Ronkonkoma, New York 11779

Ref. No. CL-05-HFS-810-195

Dear Mr. Nussdorf:

This is to advise you that the Food and Drug Administration (FDA) has reviewed your web site at the Internet address http://www.advocateforyourlife.com and has determined that the products "Advocate for Cholesterol Health," "Advocate for Diabetic Health," and "Advocate for Heart Health" are promoted for conditions that cause the products to be drugs under section 201(g)(1) of the Federal Food, Drug, and Cosmetic Act (the Act) [21 U.S.C. § 321(g)(1)]. The therapeutic claims on your web site establish that the products are drugs because they are intended for use in the cure, mitigation, treatment, or prevention of disease. The marketing of these products with these claims violates the Act.

Examples of some of the claims observed on your web site include:

Advocate for Cholesterol Health

"Advocate for Cholesterol Health contains:

Non-Flush Niacin - Many studies have demonstrated the reduction of cholesterol levels with the use of niacin.*

Policosanol - A combination of plant cosanols, which has demonstrated in studies to reduce cholesterol levels without the side effects associated with prescription drugs.*

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Garlic (odorless) - The results of studies demonstrated a positive effect on lowering total cholesterol levels."

Advocate for Diabetic Health

- "Advocate is dedicated to the overall well being of those with diabetes."
- "Advocate for Diabetic Health formula ... contains research-tested ingredients that have demonstrated a beneficial effect on the special dietary needs and overall well being of people with diabetes.*"
- "Advocate for Diabetic Health contains:

Alpha Lipoic Acid - A powerful antioxidant which has been found to improve insulin sensitivity and the symptoms of diabetic nerve disease.*

Lutein - A powerful cartenoid which has demonstrated to protect the retina, decreasing the chance of cataract disease and offering some protection from macular degeneration.*

Bilberry - Studies have demonstrated its beneficial effects on diabetic retinopathy.*"

Advocate for Heart Health

"Hypertension has been associated with very significant health risks that include cardiovascular disease.

Advocate for Heart Health provides multi-action support with a formulation that research has demonstrated ... is helpful in normalizing blood pressure.**"

"Advocate for Heart Health was developed with the advice of our Scientific Advisory Board and contains research-tested ingredients that have demonstrated to be effective for high blood pressure"

"Advocate for Heart Health contains:

CoQ10 - Recent studies have reported that CoQ10 has had a beneficial effect on blood pressure.**"

"** Research has shown that the ingredients may help lower blood pressure."

Furthermore, your products are not generally recognized as safe and effective for the above referenced conditions and therefore, the products are also "new drugs" under section 201(p) of the Act [21 U.S.C. § 321(p)]. New drugs may not be legally marketed in the U.S. without prior approval from FDA as described in section 505(a) of the Act [21 U.S.C. § 355(a)]. FDA approves a new drug on the basis of scientific data submitted by a drug sponsor to demonstrate that the drug is safe and effective.

FDA is aware that Internet distributors may not know that the products they offer are regulated as drugs or that these drugs are not in compliance with the law. Many of these products may be legally marketed as dietary supplements if claims about diagnosis, cure, mitigation, treatment, or prevention are removed from the promotional materials and the products otherwise comply with all applicable provisions of the Act and FDA regulations.

Under the Act, as amended by the Dietary Supplement Health and Education Act, dietary supplements may be legally marketed with truthful and non-misleading claims to affect the structure or function of the body (structure/function claims), if certain requirements are met. However, claims that dietary supplements are intended to prevent, diagnose, mitigate, treat, or cure disease (disease claims), excepting health claims authorized for use by FDA, cause the products to be drugs. The intended use of a product may be established through product labels and labeling, catalogs, brochures, audio and videotapes, Internet sites, or other circumstances surrounding the distribution of the product. FDA has published a final rule intended to clarify the distinction between structure/function claims and disease claims. This document is available on the Internet at http://vm.cfsan.fda.gov/~lrd/fr000106.html (codified at 21 C.F.R. § 101.93(g)).

In addition, only products that are intended for ingestion may be lawfully marketed as dietary supplements. Topical products and products intended to enter the body directly through the skin or mucosal tissues, such as transdermal or sublingual products, are not dietary supplements. For these products, both disease and structure/function claims may cause them to be new drugs.

Certain over-the-counter drugs are not new drugs and may be legally marketed without prior approval from FDA. Additional information is available in Title 21 of the Code of Federal Regulations (21 C.F.R.) Parts 310 and 330-358, which contain FDA's regulations on over-the-counter drugs.

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This letter is not intended to be an all-inclusive review of your web site and products your firm markets. It is your responsibility to ensure that all products marketed by your firm comply with the Act and its implementing regulations.

If you need additional information or have questions concerning any products distributed through your web site, please contact FDA. You may respond in writing to Linda J. Webb, Compliance Officer, Food and Drug Administration, Division of Dietary Supplement Programs, 5100 Paint Branch Parkway, College Park, Maryland 20740-3835. If you have any questions concerning this letter, please contact Ms. Webb at (301) 436-2375.

Sincerely yours,

/s/

Susan J. Walker, M.D.
Director
Division of Dietary Supplement Programs
Office of Nutritional Products, Labeling
and Dietary Supplements
Center for Food Safety
and Applied Nutrition